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## Tips For Independent Computer Consultants Find Projects Faster - Earn Higher Billing Rates

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By Eric Kay

CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 26 pages. Dimensions: 8.0in. x 5.2in. x 0.1in. Tips for Independent Computer Consultants is a highly focused, hands on manual for anyone considering or already working as an independent consultant. Today, consulting became a major opportunity for those who want to work for themselves. This practical book is filled with detailed advice and provides real world tips for key issues facing independent computer consultants such as: -Writing consultant resume -Making thousands of dollars more by deciding whether it is best to be a W2, 1099 or C2C consultant -Having recruiters and clients look for you, instead of you looking for them -Understanding why recruiters work against you not for you -Screening recruiters and agencies -Negotiating with recruiters and agencies -Realizing advantages of working on a short term contract -Asking for a rate increase Introduction Did you ever wonder why a person sitting next to you in the office chooses to work as an independent computer consultant while telling you that heshe is not getting any benefits such health insurance, paid vacation and sick leave The answer is very simple and may surprise you. This person is...



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