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Reviews

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THE POWER OF MENTAL DEMAND; AND OTHER ESSAYS (PAPERBACK)

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Theclassics.Us, United States, 2013. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book ***** Print on Demand *****.This historic book may have numerous typos and missing text. Purchasers can usually download a free scanned copy of the original book (without typos) from the publisher. Not indexed. Not illustrated. 1916 edition. Excerpt: . rilhese essays had a very practical- and a very purposeful origin. They grew out of the necessities and activities of a large business. Their beginnings were usually, or at least often, a sentence or a paragraph in a business letter intended to give direction to effort or suggestion to thought; to give encouragement by pointing the way; to arouse hope by giving it a basis; to help by showing how to help one s self. Progress is the process of creating, training and developing the instruments of progress. Every work, great or small, must create both the means and the instruments by which it can be accomplished. We can see this plainly in such great undertakings as the construction of the Panama Canal. But it is not less true, though not so strikingly obvious, in all other enterprises and undertakings, whether they be public or private--a political upheaval or the establishment of a new breakfast food business. The human instruments have to be created, trained and developed no less than the material instruments--nay more. The Panama Canal is in its essence, and vitally, much more a matter of men than of means, or of mechanical, or engineering appliances, or even of scientific adaptation and achievement. The development of a big business enterprise--the biggest business enterprise--is less a matter of capital than of men. It can be done without capital--is constantly being done--but it cannot be done without men. But the men have to...

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